

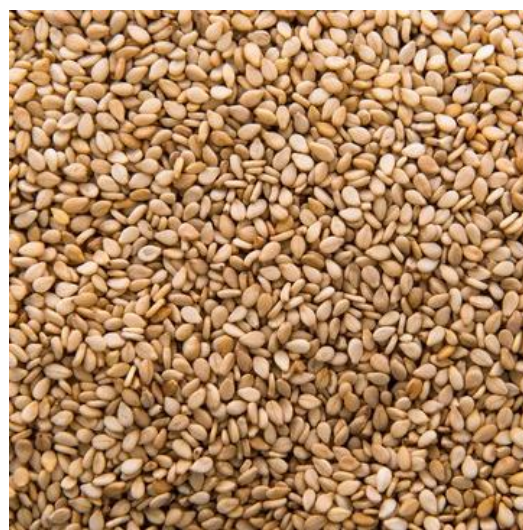
Product Catalogue

2026 EDITION

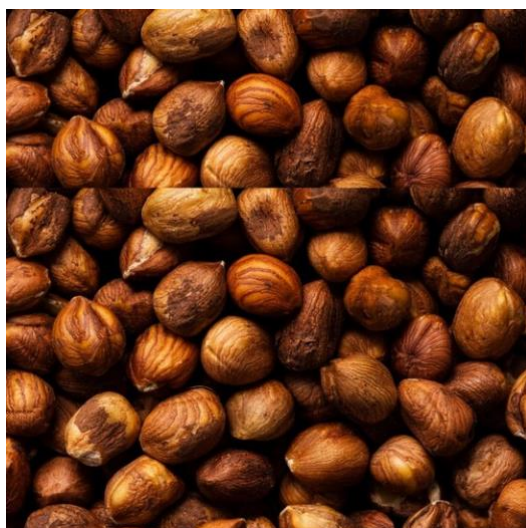
West African agricultural commodities, sourced at origin, quality-controlled, and shipped by the container to buyers worldwide.



RAW CASHEW NUTS (RCN)



SESAME SEEDS



SHEA NUTS (KERNELS)



MILLING WHEAT

K. Paulson Company

+49 173 9418065 · contact@kpaulsoncompany.com

Sourcing office: Togo · Sales office: Germany

Statement of Intent to Sell

Full Corporate Offer: declaration of the seller



Komi AFANGNIVO
FOUNDER

We, K.PAULSON COMPANY, hereby state and represent that it is our intention to SELL, and we hereby confirm that we are ready, willing and able to SELL the following commodity as per the specification and in the quantity and for the price as specified in the terms and conditions as stated below. This representation is made with full corporate authority and responsibility.

SIGNED FOR AND ON BEHALF OF K.PAULSON COMPANY

PLACE AND DATE

NAME AND TITLE

Komi AFANGNIVO — Founder

AUTHORISED SIGNATURE

COMPANY STAMP

This statement covers the commodities presented in this catalogue, on the specifications set out in each product sheet and subject to the Terms and Conditions stated herein. Quantity, price, incoterm and shipment period are agreed per transaction and set out in the sales contract.

The company

K.Paulson Company is a trading house founded in 2025. We buy agricultural commodities across West Africa and sell them in bulk, by container, to industrial buyers worldwide.

Our business is that of an intermediary: we connect African producers with buyers in the rest of the world. What sets us apart comes down to two addresses. An operation in Togo, close to collectors and cooperatives, where the quality of a lot is decided. An entity in Germany, close to industrial buyers in Europe, Asia and the Middle East, where the contract and the logistics are decided. The same contact follows the goods from the field to the port of destination.

We do not promise what we cannot deliver. Every lot ships against written specifications, inspected before loading by an independent third party, with the full set of export documents.

HOW WE WORK

Sourcing

A network of collectors and cooperatives across West Africa, built season after season. We identify the lots, negotiate the purchase and secure the volumes before shipment.

Quality control

Sampling from collection onwards, testing of the contractual parameters (moisture, nut count, defect rate, foreign matter), then SGS inspection before shipment, by an independent third party.

Export and documentation

Packing, fumigation, container stuffing, freight booking. Every shipment leaves with its full set of export documents.

OUR LOCATIONS

Togo	SOURCING AND COLLECTION Close to collectors and cooperatives across West Africa. This is where the lot is identified, checked, packed and loaded.
Germany	SALES AND BUYER RELATIONS Close to buyers, in Europe as well as Asia and the Middle East. This is where quotation, contract and shipment follow-up are handled.

TREE NUTS

Raw Cashew Nuts (RCN)



Well dried raw cashew nuts, packed in 80 kg jute bags and inspected by SGS before shipment.

ORIGIN	PACKING	LOADING
Republic of Benin	80 kg jute bags	17 to 18 MT per 20 ft container

SPECIFICATIONS



PARAMETER	VALUE
Cultivation type	Common
Processing	Well dried raw cashew nuts
Nut count	180 to 190 per kg
Outturn	47 to 49 lbs
Moisture	5% to 8% maximum
Defective	3% maximum
Inspection	SGS
Note	Free from insects and spots
Supply ability	5,000 MT per year
20 ft load	17.6 MT — 220 bags
40 ft load	35 MT — 450 bags
Crop season	January to 15 March
Pre-campaign	15 March to June (official campaign)

Contractual values for the current campaign. Every lot is inspected by SGS before shipment, against the contractual specification.

OILSEEDS

Sesame Seeds



West African sesame seeds for crushing and food processing. Purity and moisture are the two parameters that decide acceptance at destination.

ORIGIN

Burkina Faso

PACKING

Specified at quotation, depending on the product and the incoterm.

LOADING

Specified at quotation, depending on the product and the incoterm.

SPECIFICATIONS



PARAMETER	VALUE
Purity	99.9 %
Oil content	51 % minimum
Moisture	6 % maximum
FFA (free fatty acids)	2 % maximum
Foreign matter	2 % maximum
Colour	Natural white
Cultivation type	Organic
Processing	Sortex
Port of loading	Lomé (Togo)
Crop season	Harvest from October to December

Contractual values for the current campaign. Every lot is inspected by SGS before shipment, against the contractual specification.

OILSEEDS

Shea Nuts (Kernels)



West African shea kernels for extraction. Fat content and free fatty acid level drive the yield.

ORIGIN

Togo

PACKING

Specified at quotation, depending on the product and the incoterm.

LOADING

Specified at quotation, depending on the product and the incoterm.

SPECIFICATIONS



PARAMETER	VALUE
Moisture	8 % maximum
Fat content	51 % minimum
FFA	3 % maximum
Impurities	0.5 % maximum
Mouldy nuts	On request
Variety	Vitellaria paradoxa
Crop season	Harvest from June to September

Contractual values for the current campaign. Every lot is inspected by SGS before shipment, against the contractual specification.

CEREALS

Milling Wheat



Milling wheat. Third-origin trading: West Africa being a wheat importer, the origin is specified case by case.

ORIGIN

Third-country origin, specified in the contract

PACKING

Specified at quotation, depending on the product and the incoterm.

LOADING

Specified at quotation, depending on the product and the incoterm.

SPECIFICATIONS



PARAMETER	VALUE
Type (soft / hard)	On request
Protein	On request
Moisture	On request
Test weight	On request
Falling number (Hagberg)	On request
Impurities	On request
Crop season	Depends on the origin, specified in the contract

These are the parameters we quote this product on. Values are provided with the quotation, depending on the lot and the campaign.

Our quality commitment

What a buyer receives along with the goods.



In commodity trading, trust is not declared: it is documented. Every shipment comes with the full set of documents, issued by the competent authorities of the export country.

EXPORT DOCUMENTS PROVIDED WITH EVERY SHIPMENT

1	Bill of Lading: full set (3/3) clean on board, depending on the contract incoterm
2	Signed and stamped packing list
3	Certificate of origin, issued by the competent authority of the export country
4	Phytosanitary certificate, issued by the competent authority of the export country
5	Fumigation certificate, issued by the competent authority
6	SGS quality certificate of the export country, in one original

INCOTERMS

What each trade term covers, and where risk passes to the buyer.

INCOTERM	OCEAN FREIGHT	INSURANCE	TRANSFER OF RISK
EXW (Ex Works)	Buyer	Buyer	On collection of the goods at our premises
FOB (Free On Board)	Buyer	Buyer	Once the goods are on board at the port of shipment
CIF (Cost, Insurance and Freight)	Seller	Seller (minimum cover)	Once the goods are on board at the port of shipment

FOB and CIF apply to sea and inland waterway transport only. The applicable incoterm, port of loading and

port of destination are set in the contract.

Terms and Conditions

The terms referred to in our Statement of Intent to Sell.

1. COMMODITY AND ORIGIN	The commodities described in the product sheets of this catalogue, each sheet stating its own origin: Benin, Burkina Faso, Togo and West Africa. Wheat is traded from third origin, specified case by case.
2. QUALITY AND SPECIFICATIONS	As set out in the specification table of each product sheet. Final specifications are agreed per transaction and stated in the sales contract.
3. QUANTITY	Minimum one 20 ft container per shipment. Larger volumes, multiple containers and shipment schedules by agreement.
4. PACKING	As stated on each product sheet. Alternative packing on request, priced accordingly.
5. PRICE AND INCOTERM	Quoted per metric ton, under EXW, FOB or CIF (Incoterms 2020). Prices are not published: they move with the campaign, ocean freight and currency, and are quoted per transaction.
6. INSPECTION	SGS, or an equivalent independent surveyor, at the port of loading and at seller's cost. The certificate issued at loading is final as to quality and weight. The buyer may appoint its own surveyor at its own cost.
7. PAYMENT	Either bank transfer (TT), on the schedule set in the sales contract; or an irrevocable documentary letter of credit at sight, issued or confirmed by a prime international bank and payable against shipping documents. Alternative payment terms by prior agreement.
8. SHIPMENT	Within 25 to 30 days of receipt of cleared funds where payment is made by bank transfer (TT); within 45 to 60 days of receipt of a workable bank instrument, which must additionally clear the banking circuit before logistics, processing, packing and SGS inspection can be committed. In both cases subject to vessel availability and to the campaign calendar of the product.
9. DOCUMENTS	The full set of export documents listed in this catalogue accompanies every shipment.
10. VALIDITY	This catalogue is a presentation of our range; it is not in itself a binding offer of sale. A binding offer is issued as a written quotation, valid for the period stated on it.
11. FORCE MAJEURE	Neither party is liable for failure to perform caused by events beyond its reasonable control, including crop failure, port closure, export ban or restriction, and acts of public authority.
12. CONTRACT AND	Each transaction is governed by a written sales contract signed by both parties,

GOVERNING LAW

which sets out the applicable law and the dispute resolution procedure, and which prevails over this document.

Request a quotation

The product, the quantity, the incoterm and the port of destination are enough to open a quotation. We answer with the specifications of the lot and a firm price.

WHAT WE NEED TO QUOTE

- The product and the grade
- The quantity, in metric tons or in containers
- The incoterm (EXW, FOB or CIF)
- The port of destination
- The shipment period

CONTACT

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LINKEDIN	https://www.linkedin.com/company/k-paulson-company

OUR LOCATIONS

Togo	Sourcing and collection: West Africa
Germany	Sales and buyer relations: Europe, Asia, Middle East

Prices on request: rates move with the campaign, freight and currency. Tell us the product, the quantity and the destination.